



## SABIT GROUP PROGRAM

### HEALTHCARE ADMINISTRATION FOR WESTERN EURASIA & CAUCASUS JANUARY 29 – FEBRUARY 28, 2005

#### SCOPE AND MISSION

The SABIT Healthcare Administration Program for Western Eurasia and the Caucasus is designed to train 18 mid- to senior-level executives from the Eurasian healthcare sector. These delegates, screened and selected by the U.S. Department of Commerce, represent the upper echelon of hospital administrators and head physicians from three Western Eurasian countries (Belarus, Moldova, Ukraine) and three countries from the Caucasus (Armenia, Azerbaijan, Georgia) whose health care systems are currently undergoing a period of transition. This program will introduce participants to the status and trends of the U.S. healthcare system and current themes in hospital administration.

#### PROGRAM OBJECTIVES

The Healthcare Administration program aims to introduce modern healthcare management techniques to executives from Western Eurasia. This will be done primarily through meetings with leading U.S. healthcare organizations as well as related U.S. companies, who will showcase the latest in health care innovations and best management practices. The overriding goal is to provide a comprehensive understanding of hospital administration practices in the United States, and for these high-level managers to return home with the skills and knowledge necessary to affect change and make improvements within their own organizations and healthcare systems.

#### BENEFITS OF PARTICIPATION

This is a unique opportunity for U.S. companies to provide industry insight and training while showcasing their products and services to Western Eurasian counterparts. By hosting this SABIT Group, U.S. companies will build relationships with leaders of the health care sector in the region. Through these valuable contacts host companies can explore commercial opportunities and partnerships in the region.

#### PROGRAM STRUCTURE

This program will begin in late-January in Washington, D.C. with an orientation and visits to relevant government agencies

and associations in the National Capital Area. In addition, the delegation will be trained in business planning and cross-cultural communication techniques. During the remaining three weeks the group will travel to select regions and cities across the country to meet with leading U.S. hospitals, healthcare providers and industry experts.

#### HOST THIS DELEGATION

SABIT is currently looking for U.S. hosts to provide training for a few hours or for an entire day at their facilities. Training will cover the following topics that are relevant to the delegates, and represents some of the current challenges they face within their organizations:

- Hospital and Health Administration and Management
- Developments in Technology and Medical Equipment
- Quality of Care and Performance Improvement
- Personnel Management and Development
- In-Patient and Out-Patient Services
- Financial and Budget Management
- Health Insurance
- Women's and Children's Healthcare
- Public versus Private Healthcare Facilities
- Medical Associations

#### COST OF PARTICIPATION

SABIT will cover the majority of program costs for all delegates, including round-trip airfare to the United States, all U.S. domestic air travel, housing, insurance, per diem for meals and incidentals, and interpreters to travel with the group. In turn, U.S. host companies and organizations are asked to provide industry expertise in the topics pertaining to this particular program.

#### FOR MORE INFORMATION

To learn more about this program, please contact:

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